June Industry Sales

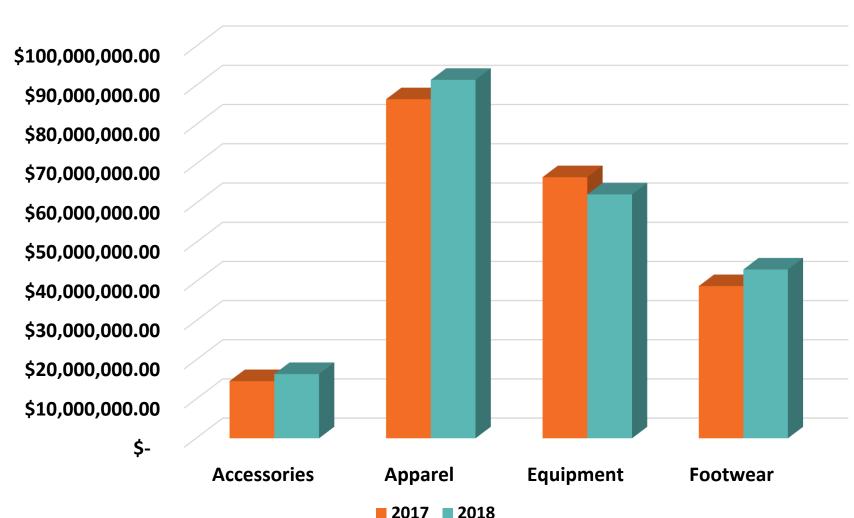
Industry Sales Category

| | Outdoor Specialty | Sport Specialty Ecommerce | Industry |
|--------------|-------------------|------------------------------|----------------|
| May | \$213M | \$246M | \$1.39B |
| June | \$241M | \$134M | \$1.59B |
| % v LM | 13% | -46% | 14% |
| % v SMLY | 1.2% | -20.7% | -8.7% |
| Last 3 MTH | \$638M | \$518M | \$4B |
| 3 MTH v SMLY | -4.1% | 3% | - 2.4 % |
| R12 | \$4.01B | \$2.27B | \$18.9B |

LM – Last Month | SMLY – Same Month(s) Last Year | MTH – Months | R12 – Rolling 12 Months

*Outdoor Industry data dashboard brings multiple datasets together that are provided by NPD to generate and complete an outdoor equipment industry overview. The POS data received from the participating set of retailers are projected to represent a total outdoor industry universe.

Monthly Sales by Channel/Category



Outdoor Specialty

LM – Last Month | SMLY – Same Month Last Year | YTD – Year To Date | LY – Last Year | R12 – Rolling 12 Months

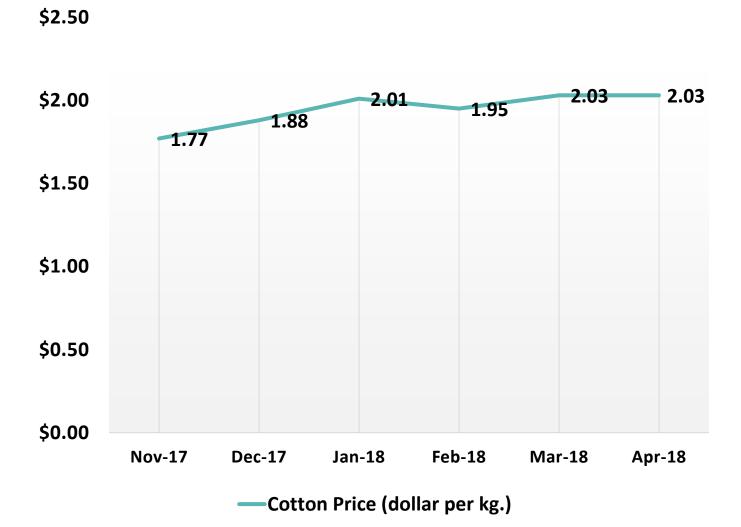
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OIA's Product Spotlight

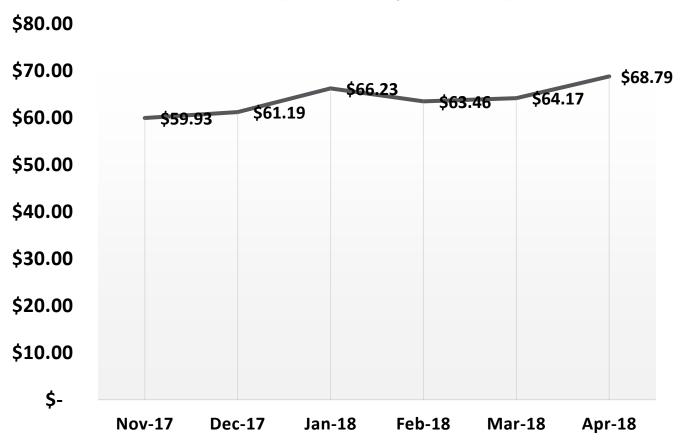
OUTDOOR INDUSTRY PRODUCTS FACING \$200 BILLION IN TARIFFS

https://outdoorindustry.org/article/president-trump-moves-forward-200-billionretaliatory-tariffs/





Cotton Price (dollar per kg.)



Crude Oil (US dollar per barrel)

----Crude Oil (US dollar per barrel)

Gasoline (US dollar per gallon)

